

Vacancy – International Sales Engineer

The company

Mechanical Field Support BV (MFS) is an independent, service minded company providing solutions for customers all over the world on GE gas turbines. Finding solutions in a continuously changing working environment serving today's and the future needs of our customers.

With our head office and workshop located in Heteren, The Netherlands, and our regional offices in Mexico, Middle East and China, MFS is supplying spare parts and gas turbine services worldwide.

The strength of MFS is to supply the solution for the customer where we take care of the entire gas turbine package and the supply of all needed parts. Therefore MFS is 'taking care of power'.

Working for MFS means a job in an internationally orientated and dynamic working environment with a decent salary and good secondary conditions, in line with your experience and qualifications. You will also have the possibility to grow within the company.

Please visit our website: www.mfsupport.com for more information about our company.

Job description

As International Sales Engineer you are responsible for maintaining a strong relation with our customers by regular contact by mail, phone and/or visits. Customers and partners will be OEM's, sales partners and end-users (mainly) within Europe. Your sales area can develop to become worldwide with new clients.

In addition, you will source and acquire potential new customers and visit or exhibit on trade fairs.

You prepare customized quotations for customers with all type of GE gas turbine applications, these quotations can be for parts, services or other customer specific requests. You will assess the requests and you will be the customers point of contact for any questions or concerns.

You report to the Managing Director and discuss the weekly progress, orders and solutions.

Your specific tasks briefly

- Maintaining a strong relation with customers and sales partners internationally;
- Provide solutions to our customers internationally;
- Contribute to the growth of the business;
- Acquisition to obtain new potential customers;
- Determine/Calculate correct delivery times and sales prices;
- Provide and prepare quotations for field services as well as for spare parts;

Mailing Address:

P.O. Box 121
6666 ZJ Heteren
The Netherlands
+31 (0)26 479 9999

Visiting Address:

Weerbroek 13
6665 ML Heteren
The Netherlands

Your profile

- You have a Bachelor degree;
- You have at least 2 years (maximum 10 years) of experience in sales and/or technical environment;
- You have either a technical background or are interested in technical aspects;
- You have a good knowledge of the English language, other languages e.g. German, Spanish, Arabic or French will be a plus;
- You are commercially aware, customer oriented, service oriented, analytical and a team player;
- You are eager to learn all about gas turbines;
- You like to travel (up to 25-50%) and have no 9 to 5 mentality.

We offer

Working at MFS gives you many rewards. Seeing your acquisition efforts bring more customers and orders to MFS and therefore you'll be contributing to the growth of the company and your own career. You will also have the possibility to extend your knowledge by internal and/or external trainings.

We also offer:

- Company car
- Mobile phone and laptop to your personal use
- Decent salary, matching your experience and level of expertise

We have short communication lines, informal working environment and flexible working hours.

To apply for this position

If you are interested working for us please send your résumé (CV), including a motivation letter to:

Mechanical Field Support BV
HR department
Mail to: frenk.vollebregt@mfsupport.com
Reference: Sales Engineer

Questions?

Please contact:
Frenk Vollebregt (+31 6 188 50 995)
Alex Peelen

frenk.vollebregt@mfsupport.com
alex.peelen@mfsupport.com

Reactions from recruitment agencies are not appreciated

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