

Vacancy – Technical (international) Sales Engineer

The company

Mechanical Field Support BV (MFS) is an independent company providing solutions for customers all over the world on GE gas turbines. Finding solutions in a continuous changing working environment serving today's and the future needs of our customers.

With our head office and workshop located in Heteren, The Netherlands, and our regional offices in Mexico and China, MFS is supplying spare parts and gas turbine services worldwide.

The strength of MFS is to supply one solution for the customer where we can take care of the entire gas turbine package and the supply of all needed parts. Therefore MFS is 'taking care of power'.

Working for MFS means a job in an internationally oriented, dynamic and informal working environment with a good salary and good secondary conditions, in line with your experience and qualifications and the possibility to grow.

Please visit our website: www.mfsupport.com for more information about our company.

Job description

As Technical (international) Sales Engineer you are responsible for maintaining a strong relation with our contacts by regular contact by mail and/or visits. Contacts like OEMs, sales agents and end-users. In addition, you execute your acquisition with regards to new potential customers. In the beginning the focus will stay within Europe, but throughout the years this will develop more to the worldwide market.

You make quotations for standard and customer-specific requests for all type of gas turbine applications. Quotation requests you assess in relation to delivery times, prices, availability and technical possibilities, after an order you will be the customer's point of contact for any questions or regards.

You also provide presentations and advice customers. Next to this you will visit and exhibit during trade fairs while looking for new business opportunities.

You report to the Managing Director and discuss the weekly procedures and solutions.

Your specific tasks

- Maintaining a strong relation with customers and sales agents worldwide;
- Provide solutions to our customers worldwide;
- Contribute to the growth of the business;
- Acquisition to obtain new potential customers;
- Determine/Calculate correct delivery times and selling price;
- Provide and prepare quotations for field services as well as spare parts;

Mailing Address:

P.O. Box 121
6666 ZJ Heteren
The Netherlands
+31 (0)26 479 9999

Visiting Address:

Weerbroek 26
6666 MN Heteren
The Netherlands

Your profile

We are looking for someone whom is enthusiastic about implementing the technical sales combination and marketing policy within our company.

We also find it important that you:

- Have at least a Bachelor degree;
- Have at least 2 years' (and not over 10 years) experience in a sales or technical environment;
- You have either a technical background or are very interested about the technical aspects;
- Have a good knowledge of the English language, other languages like for instance German will be a plus;
- Are commercially aware, customer oriented, service oriented, analytical and a teamplayer;
- You are eager to learn all about gas turbines;
- You like to travel (up to 20-50%);

What do we offer

Working at MFS offers many rewards. From seeing your customers and orders developing into actual orders and the rewards coming from your customers. Next to this we will give you the opportunity to grow within the company to senior level. You will have the possibility to grow your knowledge by trainings internally and external.

But there's more! You can also expect:

- Company car
- Phone and laptop
- Good salary, matching your experience and level of expertise

We have short communication lines, are a service minded company and always available to support our high valued customers all over the world at any time.

How to apply

If you are interested to work for us please send your personal data resume (CV), including a motivation letter to:

Mechanical Field Support BV
H&R department
Mailto: info@mfsupport.com
Reference: Technical Sales Engineer

Questions?

Please contact:

Frenk Vollebregt (+31 6 188 50 995)

frenk.vollebregt@mfsupport.com

Alex Peelen

alex.peelen@mfsupport.com

Reactions from recruitment agencies are not appreciated

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